

REQUISITION NO. 642 PURSUANT TO THE CUSTODIAL SERVICE
AGREEMENT BETWEEN THE HOUSING FINANCE AUTHORITY OF
MANATEE COUNTY, FLORIDA, AS OWNER, AND U. S. BANK NATIONAL
ASSOCIATION, AS CUSTODIAN, ACCOUNT #95930830

TO: U. S. Bank National Association, as said Custodian

RE: Contribution to The Florida Housing Coalition/Sadowski Education Effort in the
amount of \$_____.

You are hereby authorized to pay from the funds of the Owner, the amount of
\$_____, and remit same to:

Sadowski Education Effort
c/o Florida ALHFA
1404 Alban Avenue
Tallahassee, FL 32301

This requisition was authorized at a meeting of the Owner with a quorum present and
voting on August 14, 2018.

Chairman of the Housing Finance Authority
of Manatee County, Florida, as owner

FLORIDA ALHFA

ASSOCIATION OF LOCAL HOUSING FINANCE AUTHORITIES

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July 27, 2018

Florida ALHFA Members:

Re: Contribution to Sadowski Education Effort for 2019

First, many thanks to all of our HFAs who contributed to the Sadowski Education Effort (SEE) these last several years. The effort has been extremely effective but the educational effort isn't over. It's time for everyone to again make their annual contribution to the Sadowski Education Effort.

The 2018 Legislative Session begins in January. Therefore, our professional team needs to be engaged and working by September 2018. Even if your budget system does not permit a contribution until after your fiscal year begins on October 1, we need your pledge now. And of course, contributions received in August and September are optimal.

In our previous correspondence, it was stated that with term limits, there is continual turnover in the legislature - new legislators must be educated on the value of housing finance authorities and state housing programs. Therefore, **it is essential that the educational efforts be an ongoing project.**

To that end, Florida ALHFA has pledged an additional \$15,000 to the SEE. The HFA of Hillsborough County has pledged \$15,000, and challenges its sister HFAs to match or exceed that level of contribution. Florida ALHFA strongly urges its members to actively participate in the legislative process and **provide financial support in this educational effort in the amount of at least \$15,000.**

What has the value of the SEE been? Without SEE, the **Housing Trust Funds would no longer exist, there would be no dedicated revenue for housing, and housing programs would have received no funds. In the last five years, \$944 million was appropriated for housing due to SEE.** **Highlights of our educational effort:**

- \$124 million appropriation for FY 18-19—secured despite sweeps of various funds for Parkland tragedy
- \$137 million appropriation for SHIP and SAIL in FY 17-18, plus another \$250 million for SAIL over past two years from Guaranty Fund
- \$200 million appropriation for SHIP and SAIL in FY 16-17
- \$175 million appropriation for SHIP and SAIL in FY 15-16
- \$8 million allocated for local HFA DPA loans due to agreement with FHFC using Hardest Hit funds
- \$167.7 million appropriation for SHIP and SAIL in FY 14-15

- \$9 million was allocated directly to local HFA's for down payment assistance through the MOU with Florida Housing
- \$140 million appropriation for housing from Bank Settlement monies in FY 13-14.
- Defeated attempts to eliminate Housing Trust Funds in 2011 and 2012 session

Many HFAs received reimbursement for DPA loans **far in excess of their SEE contributions**. Additionally, SAIL and SHIP assist our programs SAIL allows bond deals to work that otherwise would not be financially feasible and SHIP is another source of DPA for our programs. **From a purely economic investment perspective, an HFA received returns for its annual SEE contributions by closing only one DPA loan.**

Given these long and hard fought victories, why is additional education needed? As stated above, continued turnover in the legislature makes this effort necessary. Florida ALHFA has positioned itself to be more effective. We will continue to have an effective lobbying and public relations effort in place, led by former Senate President Ken Pruitt and Bascom Communications. But it will not be achieved if we are on the sideline watching the action. Every year that we have a strong SEE presence, our long term position is improved. We need to deliver our message that adequate housing funding means jobs for Florida's economy and enhances our ability to fulfill our mission of providing housing finance to first-time homebuyers and the provisions for affordable rental housing for our workforce. It is also essential to our mission of supporting neighborhood stabilization and revitalization.

The Sadowski Coalition expects to retain full time services and pay its expenses with a \$160,000 budget. **We are asking you to support this effort with a contribution of at least \$15,000.** The fiscal agent for these funds continues to be Florida ALHFA.

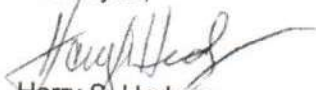
Please ensure checks are made payable to: "**Sadowski Education Effort**" and mailed to:
Sadowski Education Effort
1404 Alban Avenue
Tallahassee, Florida 32301

An invoice can be sent to you upon request. When you contribute, please notify us by email at mark@thehendricksoncompany.com

Upon becoming a supporter of the Sadowski Education Effort, you will be included in regular updates, by email and telephone, and your input in regard to the SEE strategies will be welcomed. A copy of the 2018 SEE Fundraising and Expenditures Report is available upon request.

Timeline: Contributions or Pledges to the Sadowski Education Effort should be received no later than September 30, 2018.

Thank you,


Harry S. Hedges
President
Florida ALHFA